Approved For Release 2002/05/08/12/14/REPV8-06965A001209020006-2

25X1A

IOB NO.

NO. AGSS. DECLASS. CLASS CHANGED TO: TS S O RET. IUST. 22

NEXT REV DATEO. TS VOTES. THE TOTAL TOPE TO C. 32

NO. POS24 CHENTION DATE. OUG COMP. LOP. LUGG CLASS. LEV CLASS. CHEV COORD. AUTH. NR 70.3

Notes on conversation with Mr. Wm about Supervisors Reorientation fhis document part of classified integrated file. NAME CHECK required prior to individual classification action.

expressed—that no precise concept of purpose has been enunciated. He believes that the speakers should stop beating around the bush, should lay it on the line, should say "here are some of the problems which have led to this meeting—how could they have been prevented?" The aim is not to fire 10% of Agency employees, but to alert supervisors to health, personnel, security, and management problems and show them ways to prevent the problems from happening and to answer them when they do. The approach should be honest.

He thinks Dr. Tietjen should spend the bulk of his time on the health and fitness of supervisors themselves. Their work is governed by their physical condition. Something should be said also about preserving health and fitness overseas. He wonders whether the aging process is faster in CIA and whether there is any way supervisors can help slow the process, for themselves and their subordinates.

Echols should stress that the forms and regs etc of personnel management are tools —nct useful in themselves and not demanded just to build an empire, but needed for best use of Agency resources. He should make it clear that the supervisor in any component is part of the Agency's personnel system and has a part to play in rotation, training, promotion, separation, and all other actions affecting his subordinates. He should primate point out how the Off of Pers can help. And he should indicate where supervisors are falling down in the personnel responsibilities.

He believes Mr. Helms will cooperate and he proposes to suggest to him points which should be covered in the DDP's address.

He definitely wants Echols and Tietjen on the program and will talk to them about what should be covered. He thinks the Director of Security should also be on the program, but seemed to be dubious about the value of a talk by the Director of Finance.

He was doubtful about having Col White talk-seems to believe that Mr. Echols can cover the personnel field.

He agreed with that the Panel should be dropped and accepted the recommendation that the final block of time be given to Mr. Kirkpatrick to answer questions, sum up, etc. (Helms should introduce McGone and follow him with his own talk.)

He will alert the DDP personnel office immediately and have them start identifying those who will participate.

He will talk with Mr. Helms Monday and pass results to me as soon as possible.

He believes the program whoild be given as soon as possible and suggested 7 or 1h July for the first. Two will probably be needed for the DDP.

Approved For Release 2002/05/08: CIA-RDP78-06365A001200020006-2

Article live programs — 21 and 28 July.

Ce estimate 14 + abrit + 68

ORIGINAL CLEY O6/790 868

EXTBYND 6VRC A COP

FEASON 343

₹25X1A9a

16 June

Since Mr. Cline will not return to Hqs until about 15 July, the DDI program should be presented in August, probably two sessions, on 13 and 20 July (a Thursday being most convenient for Mr. Cline).

These consultants are very much in favor of having a panel discussion; in fact, Mr. Borel wants to participate, along with Mr. Cline. Other members would be Kirkpatrick, White, Echols, and Tietjen.

25X1A9a

They liked the talks by Echols and Tietjen and, with the addition of a few case histories, would want them presented essentially unchanged to the DDI supervisors. Mr. ______ will talk to Dr. Tietjen about stresses peculiar to the DDI. (They would like Tietjen to use his slides.)

They will with the DDI personnel office begin identifying supervisors without delay. They expect that two sessions will be sifficient. They were not eager to stick to our definition of a supervisor, stating that they have people over GS-14 who are not and never will be supervisors.

They kept a copy of White memo announcing program to use as model for Cline memo to DPI.

We should downplay the DDS in presenting this DDI program -- make it a DDI program with OTR and other DDS offices helping--a command line thing.

They decided to leave up to Ar. Cline whether to invite Col White, either as speaker or panel member.

They see no need for a talk by the Director of Security, believing that if the Security Reindoctrination Program did not alert supervisors to their responsibilities, nothing will. Neither do they want a talk by the Director of Finance.

The program should include Mr. Echols and Dr. Tietjen, more or less repeating the speeches they gave to the DDS supervisors.

Approved For Release 2002/05/08: CIA-RDP78-06365A901200020006-2

STATINTL

Notes on conversation with Mr.

TO/DDS&T, about

supervisors program for DDS&T:

STATINTL

believes the program should be given early in the Fall: there will be considerable hiring in DDS&T during the summer; DDS&T personnel are involved in a great deal of travel and many have already made firm commitments; many are or will be on vacation; more time is needed for prepartion.

He stated that the need for this program by DDS&T supervisors is extreme; so many are new to the Agency and find Agency aims and practices foreign to their experience and interests, are so immersed in the professional specialties that an orientation in the fundamentals of management and a forceful statement from top management of the importance the Agency attaches to good supervision is perhaps more needful in this directorate than in any other.

He would hope that all DDS&T supervisors could be covered in one program; he believes that Dr. Wheelon will take up this program enthusiatically and if he does will brush aside all objections to attendance. He has no estimate at present of the number of supervisors involved but believes they will all fit in the auditorium at once. (maybe 400 or more)

He suggests that the program include: opening address by Mr. McCone; talk

by Dr. Wheelon on the aims of the program, his philosophy of managing STATINTL

S&T personnel, the need for training, and other topics (to be suggested

les by Mr. Febels (newspaped nucliary)

by him and ______; talks by Mr. Echols (personnel problems), Mr. Bannerman (security responsibilities in DDS&T), Dr. Tietjen (health

responsibilities), and Col. White (management of personnel and finance).

In place of the panel, he sucrests Mr. Kirkpatrick answer questions (pre-

PAPATOPEd For Referre 2002)05/08 : SUA PRDP78-06365/4001200020006-2

STATINTL

histories; he belives these speakers have many which could be used.

He feels that DDS&T supervisors need to be told of the many services available to them, to have the Agency "personalized", to be told of the results of failure to ask for help, of the reasons why they should try to know and understand the personal lives of their employees, to be shown that management is not just red tape but a very personal thing, to be told that supervision in the Agency is closer and more personal than in other agencies, to be told that CIA employees really lose their right to a lot of their privacy by reason of their employment and that there are compensations, to have the uniqueness of the Agency illustrated, not just stated, that there are others concerns than science in CIA.

He recommends that each speaker make an effort to express thoughts electly specifically applicable to the DDS&T.

He considered Dr. Tietiem's talk excellent and wants it repeated, with some examples and applications to DDS&T.

STATINTL estimate

REORIENTATION IN SUPERVISORY RESPONSIBILITIES FOR DDS&T SUPERVISORS

| Program: | 0900-0920 | Mr. McCone (introduced by Dr. Wheelon) |
|----------|----------------------------|---|
| | 0920 – 095 9 | Dr. Wheelon (aims of the meeting; philosophy of managing S&T personnel; problems) |
| | 0950-1015 | Mr. Echols (personnel problems and responsibilities) |
| | 1015-1035 | Break |
| | 1035 -1 050 | Director of Security (security responsibilities of supervisors) |
| | 1050-1120 | Dr. Tietjen (health responsibilities of supervisors) |
| | 1120-1150 | Col. White (management of personnel) |
| | 1150-1230 | Mr. Kirkpatrick (questions, summing-up, additional remarks) |

STATINTL

Date:

Early autumn, for the following reasons advanced by

The DDS&T will bring into the Agency during the summer considerable numbers of new people who will need this program.

DDS%T personnel are involved in a great deal of travel and many have already made firm commitments to attend conferences, etc.

| first sentence to substitute his authority for Mr. McCone's STATINTI stated that Col White would not return until Thursday pm and memo should go out earlier, so he would take it up with Mr. Lloyd and get it out this afternoon. Both asked numerous questions about program and STATINTI doubted feasibility of D/OP familiaring having to fill an hour following STATINTL visited to discuss transportation, use of auditorium, and get names of contacts familiaring having to these and other logistics matters. GT said it would be necessary to rent commercial buses (@ \$30), that he would need a situation of funds before doing so, that we should furnish him | | 24 March |
|--|----------|--|
| STATINTL took memo for Col. White's signature to | | okayed by M Baird, who insisted that the initial program be run for only one |
| STATINTL took memo for Col. White's signature to | | • |
| STATINTL get names of contacts details of these and other logistics matters. GT said it would be necessary to rent commercial buses (@ \$30), that he would need a citation of funds before doing so, that we should furnish him (or | STATINTL | took memo for Col. White's signature to |
| STATINTL be alloted. (we might use these for people from outlying locations, e.g. but not to accommodate brass.) The auditorium: it is definitely reserved for FSI visit. GT remembers when reservation came in. Up to 100 might be accommodated in 1A-07. GT said he could probably make R&S auditorium available for supervisors program but would need early notice. STATINTL GT suggested that Wage Board employees be included (GS 7 to 9 equivalents). I tried to get on this but settled for who agreed they should and stated he would take care amending the LKW memo accordingly. STATINTL Details about setting up auditorium to be taken up with x5245. STATINTL For guards, call x6161. Both entrances to auditorium should be open (requiring extra guard(s) for main entrance). | STATINTL | get names of contacts for details of these and other logistics matters. GT said it would be necessary to reht commercial buses (@ \$30), that he would need a citation of funds before doing so, that we should furnish him (or x7878) info on how many were to be picked up where and carried where, at least 24 hours in advance of need. If we stick to 0900 starting time busses will have to make direct trips; if we put it back, |
| reservation came in. Up to 100 might be accommodated in 1A-07. GT said he could probably make R&S auditorium available for supervisors program but would need early notice. STATINTL GT suggested that Wage Board employees be included (GS 7 to 9 equivalents). I tried to get on this but settled for who agreed they should and stated he would take care amending the LKW memo accordingly. STATINTL Details about setting up auditorium to be taken up with x5245. STATINTL For guards, call x6161. Both entrances to auditorium should be open (requiring extra guard(s) for main entrance). | STATINTL | be alloted. (we might use these for people from outlying locations, e.g. |
| STATINTL GT suggested that Wage Board employees be included (GS 7 to 9 equivalents). I tried to get on this but settled for who agreed they should and stated he would take care amending the LKW memo accordingly. STATINTL Details about setting up auditorium to be taken up with x5245. STATINTL For guards, call x6161. Both entrances to auditorium should be open (requiring extra guard(s) for main entrance). | | reservation came in. Up to 100 might be accommodated in 1A-07. GT said he could probably make R&S auditorium available for supervisors program but |
| STATINTL For guards, call x6161. Both entrances to auditorium should be open (requiring extra guard(s) for main entrance). | STATINTL | GT suggested that Wage Board employees be included (GS 7 to 9 equivalents). I tried to get on this but settled for who agreed they |
| to auditorium should be open (requiring extra guard(s) for main entrance). | STATINTL | Details about setting up auditorium to be taken up with x5245. |
| | STATINTL | to auditorium should be open (requiring extra guard(s) for main entrance). |

26 March

| STATINTL | Roy wants to stick to 0900 opening time. says OTR will pay for OTR transportation to Hqs; other offices will have to make their own arrangements (thru STATINTL will have to make their own arrangements (thru STATINTL |
|----------|---|
| STATINTL | first sentence of White memo; explained it to him and he plans to rewrite. He also says Col. White unaware of definition of supervisor used in memo. Memo will go out over LKW sig this afternoon. |
| STATINTL | 1430: says memo has gone out minus first sentence. Col. White wants auditorium filled for first running: if half of DDS supes do not fill, I am to notify them and they will assign quotas (RW says I can do it if I went). |
| STATINTL | Talked to He will take care of all sound problems from the stage. Movie makers have even greater interest in sound than I. Pat will insure that there is a mike for the speaker at the lectern, and mikes for the panel at the table. I shouldn't have to worry about lights.; movie makers will control. Any decoration on stage should be such as not to interfere with filming. |
| STATINTL | 3 April |
| MATINIE | Calledhe will have guards at auditorium by 0830 on 10 April. |
| STATINTL | Talked to on setting up stage; he is still confused about who has reserved the auditorium. He will provide a table and chairs, Class A if possible, metal otherwise, and will work with our people on sound system. |
| STATINTL | says he told three or four days ago that the still wants a full |
| STATINTL | house for the first running and that someone would be in total interest about raising quotas. STATINTL |
| STATINTL | Figures received indicate total DDS supervisors scheduled for first running left over for next program STATINTL |
| STATINTL | called to state that he was getting out a new administrative instruction to all DDS offices asking a higher quota and was calling them on the same subject. I gave him names of coordinators. |
| | 6 April |
| STATINTL | Coordinators from Log, Commo, Fin, Sec, Med Staff, and OTR have called |

| | 7 April |
|----------------------|--|
| STATINTL | |
| STATINTL | named ushers: myself, and someone from OS, probably Bob |
| STATINTL | ordered reserved seat signs and ushers' tags from STATINTL called all coordinators to check on transportation and to remind them Mr. McCone will open the program and all should be in seats before 0900. got final details on program from had same typed, and will send to PSD first thing towns and all strick in the same typed, and will send to |
| STATINTL | called all offices in OTR to check as to whether they want to use bus or pov. attendance now looks like 467 counting OTR as sending 52. called about Mr. Kirkpatrick's locomotion problems. Better sheek |
| STATINTL | 6 April checked out those who want bus transportation (15 from OTP) and informed Gard |
| STATINTL STATINTL | He will let me know times. etc. Produced and distributed notice to OTR attendees. Conferred with |
| STATINTL | 9 April |
| STATINTL | Spent most of day at Langley. had only one 6 ft table. Arranged through to get two tables from Library reading room. Everything set in auditorum, position of stage furniture mikes etc. Alerted and the stage furniture mikes etc. |
| STATINTL | Returned after supper to interleave programs and two kinds of cards for ease of distribution Friday. Mr. Kirkpatrick's plans changed twicewe know now expect him at the main entrance: |
| * | New quotas met by almost all offices; OTR's cushion shrinking rapidly. Bus transportation laid con; bus will leave Broyhill at 0820 with about 15 passengers. |
| | Arrived Langley at 0800, picked up programs, etc., reserved seats in auditorium. |

Arrived Langley at 0800, picked up programs, etc., reserved seats in auditorium. Seats filled by 0855, except front row. Mr McCone slightly late, Kirkpatrick even later—arrangements to meet him snafued. Otherwise, events moved smoothly. H Reservation of seats broke down after first coffee break. Sound poor in front rows. Probably should keep them vacant for later runnings. Quite a few people late after breaks and lunch. OTR paychecks sent to OTR office in Langley. Response on question cards not too good. Tooktthem to Audrey for typing during early afternoon talks. At last minute Col White wanted to join panel.

Next 1 Page(s) In Document Exempt

Approved For Release 2002/05/08: CIA-RDP78-06365A 1200020006-2 NATURE OF THE PROGRAM—ITS OBJECTIVES

Should we use the same criteria for attendance?

Should there be a grade cut-off? GS-13?

Are there arguments in favor of splitting this into two programs—one for more senior supervisors, the other for first line supervisors? Is the greatest need of the senior man inspiration, reminders of responsibilities already well known, awareness of an Agency philosophy? And the greatest need of the junior supervisor thorough analysis of supervisory techniques, and when and how to use them?

What about calling this program a "conference" (to express an idea of participation, of give-and-take)?

What is the real purpose of this program? How can we get agreement on this by all speakers and how can we make it clear to audience?

How can we get speakers to concentrate on their real target—to ? (explain, exhort, remind, teach) what topic(s) to what audience.

Should the program encompass the idea of follow-ups? An annual conference like this one? Meetings with smaller groups? More homogeneous groups?

How can supervisors articulate their problems? They can ask questions of the panel, but this is a little artificial and most will think of better and more pressing problems later. How can these be brought to the attention of top management? Top management has said, by sponsoring this program, that they care about these problems. Do they? How can they show it?

This program is a "course." What pedagogical methods should we use?

If Mr. McCone won't appear at following programs, and the film of his first appearance is not good enough, how can we express his interest in the program?

Should a list of recommended readings (including Agency regs) be handed out?

Shouldn't the program open with a statement of objectives--either by Mr. McCone or immediately after he speaks?

Should a presentation on training be added? (a plug for management training, internal and external; the obligation of a supervisor to train or provide training for subordinates; his duty to be concerned with their career development).

Is there anything the Office of Logistics could add to the content of this program? What?

Approved For Release 2002/05/08: CIA-RDP78-06365A001200020006-2 CONTENT OF PROGRAM--WHERE SHOULD EMPHASIS LIE?

Should there be more stress on the supervisor's duty to <u>inspire</u>, <u>lead</u>, <u>motivate</u>?

How much do we want on the concrete details of day-to-day supervision? Is there time for this?

Should there be more an the supervisor's obligation to develop his subordinates into the best possible employees?

If Agency supervisors are expected to reflect attitudes of top management, then those attitudes should be made clear, expressed candidly. We should be able to detect what principles they live by. Have we a right to know?

Which do we stress: the supervisor's duties, responsibilities, authorities, or rights? Or all of them?

Should we stress honesty? in fiscal matters, in preparing fitness reports, in minimum manual relations with subordinates and superiors?

Should there be more stress on human relations, understanding people?

Should we attempt to develop a broader awareness of responsibilities or give specific guidance on specific problems? Maybe the speakers should do the first and the panel concentrate on the latter.

Should the emphasis be on how the DDF offices (Med Fin, Pers OTR Sec) can help the supervisor do his job better, answer his questions, aid in solving his problems?

What are the qualities of a good supervisor? Maybe the Man agement Faculty could provide some answers.

Could a single case history be developed illustrating Medical, financial, security, personnel problems?

Should we try to communicate a sense of urgency about the exercise of supervision in the Agency today? Is a self-appraisal needed now? Why?

Should the speakers minimum adopt a Machinelana "whither are we tending" approach?

Should the approach be, in all speeches, how to detect and handle employee problems--medical, security, financial, personal? What are the danger signals?

Suggested emphases for DDP program:

problems of the supervisor in directing operations and case officers overseas activities

movement to and from overseas--return to Hqs.

the functions of a Hqs. case officer supervisor

Suggested emphases for DDI program: contacts with the local community using consultants files

Suggested emphases for the DDS&T program: supervising S&T personnel

Some useful topics:
 fitness reports
 dealing with deficiencies
 directed assignments
 job security
 security cases
 career plans (X or Y approach)
 retirement

There should be nothing about the organization charts of the various offices.

Several approaches have been suggested:

to continue as in the first presentation with the Office Heads as speakers (taking the change of getting a poor one);

to have the talks given by proved speakers, with the Ofrice $^{\rm H}{\rm eads}$ on the panel;

Col. White to give a long talk which covers the material of all the other speakers at the first program, and with the Office Heads on the panel:

Col. White to be paired on the stage with another, qualified speaker; the two of them to alternate on coverage of all topics, or the second speaker to cover topic followed by comment from Col. White, and so on; the Office Heads to appear on the panel.

If we use "professional" speakers, they should be the best speakers available in their respective offices, with talks prepared in consultation with the Office Head; or mm expertson the topics, not necessarily from the office concerned, perhaps from OTR, again with talk prepared in consultation with Office Heads.

If we use same speakers as at first program, their talks could be shortened and tightehed if they would hew to the line (which should be) stated at the opening of the program. Each speaker should carefully examine his purpose and target audience.

Approved For Release 2002/05/08: CIA-RDP78-06365A991200020006-2 INDIVIDUAL SPEAKERS

Colonel White

most impressive when he speaks extemporaneously--less effective when reading

his analysis of the X and Y approaches should be much shorter and he should make clear distinction between times when each is called for. And what about Z?

Director of Personnel

tried to cover too much--too much detail; recommend fewer topics and better coverage of each

overly didactic and impersonal

he should stress the leadership and counseling aspects of supervision

he must make a decision on his approach: should he presume basic knowledge in his audience and concentrate on refining and developing techniques; or should he be as elemental as he was the first time?

Director of Finance

he must get a clearer idea of who is his audience and what he would like them to do. His first presentation, to the DDS, was much more applicable to the DDP. For a general audience a general approach to fiscal responsibility, with less emphasis on technical responsibilities (and less off stealing) would be better.

he needs some visual aids and especially some concrete examples or case histrories (applicable to his audience, of course)

suggested topics: expense account abuses

Agency funding practices and authorities personal use of government equipment danger signals and what to do when noted

Security

the Security Reindoctrination Program was not suitable for the supervisors program—it was aimed too much at employee awareness rather than the supervisor's responsibility.

by the time of the next running almost everyone will have seen the Security Reindoctrination, so it should be dropped. This does not mean that there should not be coverage of security in the supervisors program. But it should be on a different level.

suggested topics: the supervisor's responsibility, of course

KGB and GHU operations in the US

their defamation campaign against the Agency and DCI use of forgeries and deception material against Agency

talking to former employees

MEdical Staff

his talk, while entertaining, was not very informative or helpful

the "introduction" took almost half his time

suggested topics: how to detect health danger signals

when to go to the Medical Staff how to consult the Medical Staff

how does supervisor's health affect his performance as a

supervisor

supervisor's duty to see that tired or overworked employee

gets time off or medical help

a medical "plan" for parents

THE PANEL

The presence of Office Heads on the panel is necessary to lend authoritativeness to the answers given, and useful to let the Agency people see the faces of well known names. However, the results are negative if the panelists fail to understand questions, give rambling, off-the-point answers, or wrong answers. How can we get them to give answers which are brief but full, pertinent, correct, candid?

Planted questions are probably necessary (to make sure that desired topics are covered, i.e. problems which we know exist; to stimulate additional questions from the audience; to substitute for poorly worded ones; to insure against a lack of questions from the audience). Should panelists see these questions before the program?

Should questions addressed to the panel be limited in any way?

When questions are received from the audience (written) someone should screen them carefully and rewrite as needed. The screening should be done with the supply of planted questions in mind.

How can we get the panel members to relax—to engage in some give—and—take? Should there be an inflexible distinction as to who takes which question?

How can we avoid too much repetition of minimum points that were (or should have been) made during the talks?

Should we limit the length of answers by the panel? Can we?

MECHANICS OF THE PROGRAM

There was some complaint about acoustics. Is the answer to limit number in the audience and not use front rows? To add loudspeakers on the front wall?

What day of the week should the program be presented?

Monday--bad; work accumulated over weekend

Tuesday--probably best; supervisors would have time to begin putting into practice what they learned

Wednesday--OK

Thursday--less good

Friday-bad; everybody tired; absences; finishing up week's work

Should the moderator provide bridges between talks--to summarize, to connect them with main theme?

Should there be handouts on one or more of the topics covered? If well done these could substitute for some of the talk.

If we can get the Director to make a different speech should it be filmed?

Should we try to borrow tables from the CIA Library again?

Should there be more visual aids?

Should a printed announcement of the program, distributed to all who will be in audience, ahead of time, include a statement of the purpose of the program? Should it suggest bringing paper and pen for note taking?

What is the status of that "supervisors handbook" mentioned at the first program by the Director of 'ersonnel?

MECHANICS OF THE PROGRAM

Keeping the number in the audience lower than the capacity of the auditorium may make it possoble for people to change seats if they find themselves in a dead area.

Suggest Tuesday as the best day for the program, Wednesday as second choice.

FURTHER RUNNINGS OF THE SUPERVISORS ORIENTATION

| | Suggest | six mo | re | presentations: | one | to | the | remainder | of | the | DDS | supervisors |
|----------|---------|--------|----|----------------|-----|----|-----|-----------|----|-----|-----|-------------|
| STATINTL | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

Content and emphasis

The programs for lis and above should concentrate on minum inspiration;

reminders of responsibilities already well known; awareness of Agency

philosophy of management and Agency goals; supervisor's duty to inspire,

lead, motivate, and to develop subordinates; honesty (their own and their

and not just in money matters)

subordinates;; the urgent need for good supervision in the Agency; the

need for self-appraisal; the obligation to provide training (both for better

performance and for career development)

The programs for 13s and below should contain all of the above minume in briefer form and allow time for a more thorough analysis of supervisory techniques and when and how to use them; in other words, more on the concrete details of day-to-day supervision. The time is not sufficient to cover every specific problem of a supervisor, but this should be the approach and certain common problems could be singled out for discussion.

All programs should include: clear, candid expressions of the attitudes of top management on the topics treated, their opinions on where the Agency stands and where it is going; the necessity of detecting and the means of approved for release 2002/05/08 (CHASED P/SOC) 2002/05/06 2ffices of the DDS can help, answer questions, etc.

0945 - DC/ 0960 - DD/ 1020 - Fright 1020 - Panel 0910-1000 - DC/ 0910-1000 - DD 1000-1020 - Weak 1020-1100 - panel first 20 min DDS

0945-0910- DC1 0910-0945- DD 0945-1000- break 1000-1045- DDS 1045-1200- Paul 1200-1215 Kirkpatrich

We need a clear statement of the objectives of the program, and these objectives should be the basis of all talks, and should be clearly enunciated to the audience.

All talks should be liberally larded with concrete examples of good and bad supervision. There should be more and better visual aids.

There should be some difference in emphasis between the programs for the separate directorates, or at least in the specifics and examples used.

The Panel

The presence of Office Heads on the panel is probably necessary to lend authority to the answers given, and useful to let the supervisors see the to faces of well known names and/demonstrate the importance which top management places on this program. However, the results of their presence may be negative if the panelists fail to understand the questions or give rambling, offsthe-point, or incorrect answers. Answers should be brief, but full, pertinent, correct, and candid.

Planted questions are probably necessary if they are to have the qualities listed above and to make sure that desired topics are covered, to substitute for poorly worded ones, and to insure against a lack of questions from the audience.

The questions received from the audience should be screened (and rewritten if necessary) with the planted questions in mind.



Approved For Release 2002/05/08: CIA-RDP78-06365A991200020006-2 SUGGESTED PROGRAM

- 1. Talk by the Director
 states purpose of, occasion for, need for the conference
 gives his idea of primary responsibilities of supervisors
 concludes with "inspiration"—elite group, greater responsibilities,
 nothing less than the best, etc. (some present appropriate but
 not so much as to obscure fact that this reorientation was ordered
 because it was needed)
- 2. The Deputy Director (DDI, DDP, DDS&T) states his philosophy of supervision discusses the problems he sees in his directorate offers conclusions, suggestions, recommendations, orders
- 3. The Deputy Director/Support

 appears on stage with another speaker, at separate lecterns
 alternates with other speaker in covering the following topics (if

 Col. White begings a topic, the other adds details; if the other
 begins, Col. White comments, adds personal opinion, illustrates):

management personnel security medical finance training logistics?

4. The Panel: Messrs. Kirkpatrick, White, Baird, # Bannerman, Echols, Fuchs, Tietjen

each member is introduced by Mr. Kirkpatrick
each gives brief (2-3 min) statement (not "happy to be here",
but why he is here and offering support of his office)
each answers questions addressed to him and others on which he has
competence and ideas, or adds comments to others' answers
Mr. Kirkpatrick sums up at close

SCHEDULE: 0845-0905 DCI
0905-0945 Deputy Director
0945-1000 Break
1000-1100 DDS and other speaker
1100-1115 Break
1115-1215 DDS and other speaker
1215- Lunch
1500-1630 Panel

STATINTL.

| COMMENTS |
|----------|
| |

As presented, the program was "merely useful". It has much potential, however, and should be continued, with changes.

In general, I found the day dull. Two facts could at least partially account for this: first, the top-level decision to put this program on in hurry, not an lowing a clear and consistent concept of its purpose to develop not for enough time for/the best preparation; mine second, the decision at the same level to limit the speakers to Office finite Heads, placing prestige value above writing and speaking ability. Both of these decisions are, of course defensible, but contributed, in my opinion, to weakening the program and its impact. Another reason for dullness was the content of the talks. Granted that there is nothing really new in supervision or management and that novelty was not needed in a program of this type. What we did need was inspiration, the candid opinions of our chiefs on the problems we face, concrete exemples of modes of action they consider good, less good, or downright demaging.

A clear statement of the purpose of the meeting should have been made, repeated, and emphasized...a frank revelation of why it was thought necessary or useful to pull 500 supervisors away from their work for a full day. (The Director at least implied that we were doing a great job already.) Did we need a shot in the arm? Why?

in principle,
I don't begrudge, a whole day spent in this type of exercise. I do begrudge it if I

RECOMMENDATIONS: 1. Better speakers. The program interested will be better/and also easier to manage if someone other than the Head of an Office gives the talk. The Office Head should have a hand in preparation of the speaker and his affect.

2. Shorter speeches. 3. More time for the panel. Prepared questions should definitely be available to supplement those from the audience and to substitute for poorly worded one Approved For Release 2002/05/08: CIA-RDP78-06365A001200020006-2

- 4. Omit the Security Reinfdoctrination Program. (In the first place, by the time of the next supervisors program, most supervisors will have seen the security reindoctrination.) A briefer, more pointed lecture on security for supervisors should be prepared.
- 5. Add a presentation from OTR. In retrospect, it seems incredible that a program for Agency supervisors could be devised with no mention of training, either for its value in the career development of subordinates or for its potential in developing better supervision.

 As
- 6. Minimum minimum as a presentation by the Office of Training, into this program was in a sense a course. Lengthy introductions and humor to induce mamaging receptiveness in the audience hardly seem called for and certainly took more time than they were worth.
- 7. Present the program in midweek. Mondays and Fridays seem unsuitable.
- 8. Lessen the number in the audience. The auditorium acoustics seem poor in the first few rows. And many complained of the poor ventilation in the middle areas of the room.